



# BUYER'S GUIDE



# Thank you so much for contacting us at BuyBelize.com

We're thrilled to share our complimentary "Buyer's Guide," which provides an overview on reasons why Belize makes such a compelling investment opportunity. We hope to stimulate your interest for owning land in the most extraordinary tropical paradise of Belize.

A number of reasons argue in favor of purchasing land in this Caribbean gem of a country. To help guide your decision, BuyBelize.com offers the following reasons why now is the time to buy in Belize:

## Tourism

Investment opportunities in Belize have never been better. According to Michael Singh, Chief Executive Officer of Belize's Ministry of Trade, tourism to Belize has increased by 30% over the past year, and the country's population has been growing at an annual rate of 3% over the past two years. At BuyBelize.com, we'd like to think that our national advertising campaign across the United States and Canada is contributing to this growth, and to the appreciating land values that accompany that growth.

## Retirees

America's baby-boomer generation is retiring in record numbers. The [Washington Post published an article](#) showing that between 2015 and 2034, more than 80 million Americans will retire. That number translates into more than 10,000 people retiring every day of the year for the next 19 years! Where will those people want to retire?

At BuyBelize.com, the thousands of inquiries we receive each week convince us that a growing number of those retirees want to spend their golden years in tropical climates. The evidence is clear. They've paid their dues, working hard for decades. They're ready to enjoy life, finding romance by taking long walks along powdery, white-sandy beaches. They want to explore nature by hiking through lush, unpolluted jungles. They want to fish, snorkel, or simply relax by sipping drinks while they swing on hammocks strung between two glorious palm trees.



**Click image to play video**



## Other Advantages

Besides the combined benefits of increased tourism and a growing number of American retirees, we're convinced that investors will find immense advantages in Belize that don't exist in other Central American countries. To name a few:

1. **Proximity to US:** Belize has close proximity to North American airport and seaport hubs, being only a two-hour flight from Miami or Houston.
2. **English:** The national language of Belize is English, making assimilation easier for American expatriates.
3. **Fee-simple Title:** Belize offers fee-simple title for real estate, making ownership of land as easy for Americans as it is for citizens of Belize.
4. **Currency:** Since 1976, the Belize dollar has been fixed to the U.S. dollar at the rate of 2 to 1, making for a stable, low-inflation environment.
5. **Banking:** Belize is a well-established trust jurisdiction, with a sophisticated banking system designed for asset protection and confidentiality.
6. **Eco-friendly:** Incredibly diverse ecosystem makes Belize perfect for nature lovers who appreciate pristine, Garden-of-Eden beauty.
7. **Business Friendly:** The government of Belize is wholly committed to supporting the country's fiscal development, offering incredible incentives for investors.
8. **Norwegian Cruise Lines:** Norwegian Cruise Lines has invested more than \$50 million to purchase two islands in Southern Belize. The major cruise lines will develop a world class cruise destination that promises to boost land values in Southern Belize for decades to come.
9. **Eco-Tourism:** Belize is a major ecotourism destination. As the world becomes more polluted, individuals from around the globe are discovering the pristine beauty of Belize's commitment to sustainability. Belize's government has made a commitment to authorize development on no more than 50% of the land. Accordingly, investors and retirees sense an urgency to purchase their land now, even though they may not want to build on their land for years to come.
10. **Qualified Retired Persons Program (QRP):** Provides foreigners who choose to retire in Belize with opportunities to import all personal belongings and assets, including cars, boats, and planes, without being burdened with import duties or taxes.

With all of these advantages, incredible investment opportunities exist for those who have the foresight to act. Indeed, at BuyBelize.com, we've represented investors who've purchased land in safe, oceanfront communities at pre-construction levels. Those savvy investors took advantage of stellar financing opportunities that empowered them to reap returns of more than 300% over a four-year span.





**Investors who have liquidity can reap incentives that result in lower purchase prices, or investors who choose to take advantage of incredible financing opportunities can leverage their returns on investment. At BuyBelize.com, we know the hidden gem of Belize well and we're uniquely positioned to help all investors take advantage of the incredible land boom going on in Belize.**

### **Prices:**

As a developing country, Belize doesn't offer the same type of multiple-listing services that so many people take for granted in the United States. At Buy-Belize.com, we've found that we can help customers best by learning more about their needs and desires. Once we understand more about what our clients want, our property consultants work hard to locate safe communities that will fulfill our clients' desires of owning their slice of paradise.

We only represent properties of the highest caliber, with all amenities that American buyers are looking to find when building tropical dreams. At 8,867 square miles, Belize approximates the size of New Hampshire. And just as in New Hampshire, property values in Belize have a wide range. In New Hampshire, buyers could find barren lots in low-income areas for \$10,000 or they could find spectacular estates that cost north of \$20 million.

In developing countries like Belize, those extremes are even more dramatic. Disingenuous real estate operators try to hook Americans with offers for low-budget lots. What they don't say is that those low-priced lots sit in the midst of a jungle, not only far away from the beach, but also lacking roads, water, or power to build upon. At BuyBelize.com, we don't represent such uninhabitable real estate.

Likewise, the other end of the price spectrum includes fully developed private islands, like the one that Norwegian Cruise Lines recently purchased for \$57 million. At BuyBelize.com, we represent a number of private islands, but most of our clients are people just like you. They don't want \$10,000 lots in the jungle, and they don't want \$50 million private islands.





**Our clients want to own a slice of paradise. We strive to work within their budgets. Ordinarily, our clients want to purchase for a number of reasons, including:**

- **Retirement:**

With more than 80 million Americans retiring over the next 19 years, our property consultants work with an increasing number of buyers who want to retire in a tropical paradise. They're purchasing land now, looking forward to years of rejuvenating climates ahead.

- **Investors:**

Similarly, a number of our clients recognize that extraordinary investment potential exists in Belize. Those with liquidity are seizing upon incentives they can receive with large cash payments, and those who want to realize high returns on equity are using the power of leverage. With relatively low down payments and fixed monthly payments, they enjoy the upside that comes with controlling appreciating assets.

- **Second Homes:**

Our property consultants work with many clients who want to provide their families with a vacation property that provides access to extraordinary boating, golfing, fishing, hiking, horseback riding, and nature loving.

- **Diversification:**

We also represent a growing number of clients who recognize the value of diversifying their assets with foreign investment. They express concern about the growing debt crisis in America, the "real" unemployment rate, and the gridlock of government. A growing number of our clients tell us that they're investing in Belize because they want to protect themselves and their assets in the event that our nation faces any type of economic meltdown.

- **Asset Protection:**

Many of our clients express that they're buying in Belize simply because they feel more comfortable about moving some of their assets outside of the United States, outside the reach of litigators and lawsuits.





## Our question for you is simple: How can we help?

If we understand your motivation for wanting to purchase real estate in Belize, and we understand your financial capabilities, our expert property consultants will serve you well. By helping us understand whether you're looking for large cash discounts or low down payments, we can find the perfect property for you. We are uniquely positioned to match you with the best possible lifestyle investment. If you're after a phenomenal rate of return, then we can match you with incredible financing options. We are here to guide you into some of the most incredible investment opportunities of our time. So contact us today at [BuyBelize.com](http://BuyBelize.com) for more information.

## Next Steps:

If you'd like to learn more about the amazing opportunities to purchase property in Belize, please take the next step.

Send an email to the following address: [Virtualtours@BuyBelize.com](mailto:Virtualtours@BuyBelize.com)

One of our expert property consultants will then contact you to learn more about your needs, desires, or dreams of owning land in paradise. After our experts learn what you're looking to find, they will put together a series of spectacular photographs, videos, and slides to show you the perfect property that matches your needs. They will schedule an appointment to guide you and your spouse through an amazing virtual tour, responding to any and all questions you have about the investment opportunity and Belize.

You and your spouse will be able to experience the beauty of Belize without having to leave your computer. If you like what you see, our property consultants will assist you in reserving the property and in getting you down to Belize so that you can tour the property before you make a purchasing decision.

We appreciate this opportunity to serve you.

Sincerely,

**The Team at [BuyBelize.com](http://BuyBelize.com)**

